



## Sr. Enterprise Risk Consultant (Chief Risk Officer Equivalent)

August 2021

### Company Description

Rochdale is an industry leader providing customized strategy and risk management services in the financial industry. Our industry consulting expertise and cutting-edge software, apogee iQ, is helping industry players navigate the complex and ever-changing risks present in today's marketplace. Built with modern features and functions coupled with intelligent module integration, apogee iQ is customized to specifically address the needs of the credit union industry. With this unique, integrated approach to software and professional services, Rochdale transforms risk and compliance burdens into a competitive advantage.

### Our Culture

Rochdale believes that its people are the foundation of success. On most days, working at Rochdale feels more like going to work with a big family. We are here to do a great job and have a good time while doing it! We value a good sense of humor, desire to innovate, and a "we're-in-this-together" attitude. And while we're driven to do great work, we also value work/life balance. We are passionate about this work, but we are also passionate about each other. Innovation is a core value as good ideas can come from anyone. We believe the relationships we build with clients are only as strong as those we maintain with each other. We offer the opportunity to join a growing financial consulting organization, to help promote and develop strategic and analytical solutions for our clients, and contribute to a culture that fosters teamwork, growth and personal development.

### Job Description

As an Enterprise Risk Consultant, you will be responsible for leading risk management and other consulting projects for clients. You will plan and lead your own projects, work closely in nurturing and developing relationships with clients, schedule project work, develop materials to support projects, facilitate client meetings, develop project deliverables, and present the results of projects to client senior management, directors and other personnel. In addition, you must be responsible and capable of completing own support work, including reporting, data analysis, presentations, etc. As a part of this role, some travel to client sites will be required.

From a relationship and sales standpoint, you will be responsible for maintaining ongoing relationships with clients to ensure their satisfaction with our work products and identify additional sales and product opportunities. Internally, as a more senior member of the team, you will be expected to provide client related feedback, ideas on product enhancements, operational improvement ideas, and coaching with supporting staff members. This role requires initiative, passion for service, and problem-solving capabilities. It requires a strong leadership presence capable of effectively leading and presenting information with senior leaders and board members. Finally, the candidate must have a strong risk management background and financial services experience.

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### Job Responsibilities

- Lead risk and other consulting projects for clients
- Lead major ERM and other projects for large credit unions and other clients
- Train client staff on ERM concepts and program management
- Develop strong working relationships and maintain ongoing communication with clients
- Market ERM and other services to existing and potential clients
- Coordinate, manage, and complete primary tasks and projects with minimal oversight
- Seek to understand, evaluate, and offer solutions to improve client performance
- Provide thought leadership on ERM processes and apogee iQ development
- Serve as expert in client technical matters primarily in risk management, finance, accounting, operations, and strategic areas
- Assist with development of changes to consulting programs and systems of Rochdale
- Serve as thought leader on technical matters to support apogee iQ risk management system
- Draft and publish articles that support products and services of Rochdale
- Present on ERM and other technical topics during Rochdale and external conferences
- Develop and conduct presentations at large industry events
- Develop strong working relationships with team members
- Assist in the development of consulting support staff
- Identify organizational needs and voluntarily take on additional efforts
- Support, as needed, sales team with more in-depth questions
- Show desire/willingness to do whatever it takes to help grow the business

### Qualifications

- Chief Risk Officer or Risk Manager equivalent experience
- Experienced in working with senior leaders and board members
- Leadership skills which could include managing enterprise risk function or staff
- A solid understanding of enterprise risk and products provided to financial institutions
- Financial institution operational and regulatory experience
- Strong individual and team contributor
- Proficient in time management / prioritization of multiple responsibilities concurrently
- Proven ability to analyze documents and identify critical themes and highlights
- Experienced in customer/client account management functions
- Strong written and oral communication (in-person and telephone) skills
- Detail-oriented
- Proficient in Microsoft Office 365
- Ability to learn web-based risk management software
- Problem-solve, take initiative for projects, and work independently with minimal supervisory oversight
- Inquisitive and professional growth oriented



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### **Benefits**

- Medical, dental and vision insurance
- Life insurance
- Short-term and long-term disability
- 401(k) retirement account, where company matches up to 6%
- Paid Time Off (PTO) and Holidays per company policy
- Remote working conditions